



# Benefits of Modernizing your On-board Footprint

Cost effective, low-risk options for public transit agencies to modernize on-board equipment in vehicle fleets

# Welcome



- Introductions
- **Nick Ross**  
*Industry Solutions Manager - ITS*
- **Andrew Mossman**  
*Hardware Development Manager*

# Agenda



- Current and future goals
- Your challenges
- Optimum path forward
- Cost savings
- Latest features, capabilities, and support

# What are your goals?



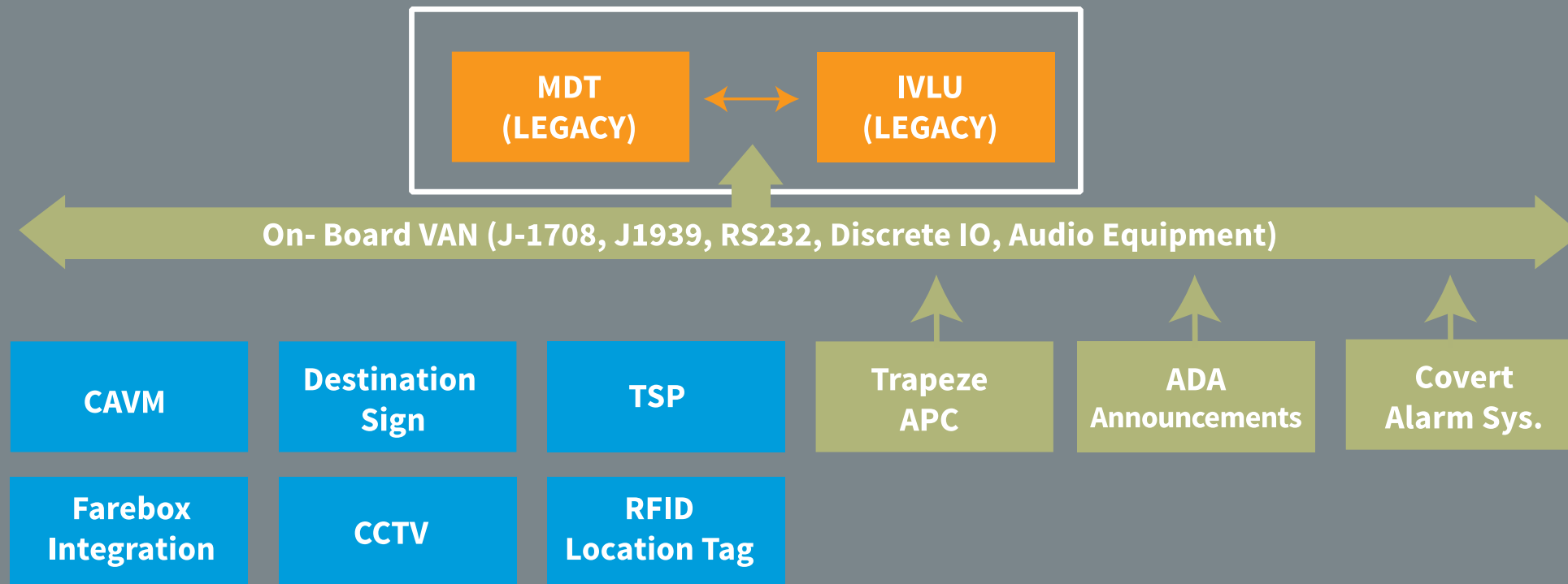
- Latest **technological advancements**
- To meet the **demands of technology-savvy riders**
- To meet **business and management expectations**
- To take **advantage** of the latest integrations
- To provide **advanced tools to maintenance personnel**
- To **leverage your investment**

# The challenges you may face



Each agency is different but when it comes to hardware obsolescence, your challenges may be around some combination of performance, compatibility and difficulty meeting demands.

# Choosing your path forward



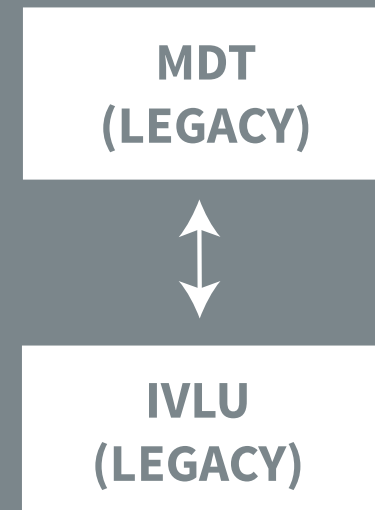
# Upgrading can save you up to 70%



- By replacing just two components
- A 200 vehicle fleet implemented from scratch could cost anywhere from \$5 million to \$7 million

**With Trapeze's modular approach, that cost can be reduced by 70%, or more!**

- True ROI
- Inherently lower risk implementation



# Operational benefits of upgrading



You have everything to gain! Take advantage of new technologies and features once you're moved to the latest platform.





# Questions & Discussion

We'd like to hear what you think

# How to learn more



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**Thank you**